





Agenda

- 1. Intro
- 2. Strategy
- 3. Winter Launch
- 4. Q & A



Meet the Presenters

Intro







Michael Gugel

Co-founder and Chief Product Officer



Erin Phillips Senior Product Manager



Kyler Holway Senior Product Manager



Axel Norvell Lead UX Designer



Jacque Middlebrooks Product Manager



Why are we building this stuff?





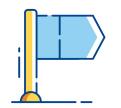


#1 HR platform for **SMBs**.



I believe we need to do just **2 things**.





Do the critical, core things remarkably well.

Employee data, payroll, time off, time tracking, benefits, documents



Make everything else possible.



Flexible all-in-one HR platform.





Winter Launch helps deliver on that promise.



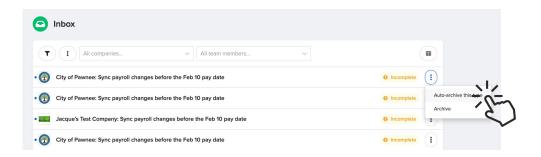
Winter Launch 2023

GốCo

Inbox Notifs & Task Reminders

Inbox Notifications: provide easy ways to clean up inbox / reduce spam

Task Reminders: send reminders for documents & workflow tasks



← Documents 2020 Form W-4 For Federal Tax Withholding.		Send To
Sent (4) Complete (0) Incomplete (4)		
CR Cactus Rose cactus@rose.com	Sent Oct 6, 2022	O In Progress View :
NC New Contractor	Sent Sep 6, 2022	O In Pros Send Reminder
Goat Milk Messages Admin goat@gmail.com	Sent Sep 6, 2022	O in Prog
Kangaroo Clown FAA kangaroo@mail.com	Sent Sep 6, 2022	0 In Progress View :

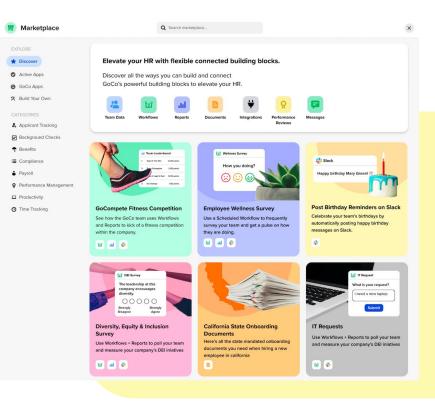


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Marketplace Templates

Browse all the different ways you can use GoCo's **building blocks** to help run your HR department.

Get inspired with dozens of templates.





Ask the Audience

How long do you usually spend processing payroll?



Our 2-Pronged Approach to Payroll



Payroll

Payroll Sync Dashboard

If customers are happy with their **current payroll provider**, they can keep them!

Great for customers that don't want to change their payroll.

Ð	Review, then update payroll Sync the updates for this pay period, then complete the pa	ey period when you're done.				=	Checklist III
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	Admin3, NEw 2 updates		Make the following updates in your payroll for NEw then mark	them as complete.			
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.0	Bob, Jim Lupdate	Lincomplete	Field	New Value	Old Value		
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			Company Contribution Bro. tay	erco s	\$0		



Payroll

Embedded Payroll

Run your payroll straight from the source - GoCo.

For customers that want a **seamless payroll experience**.

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← GoCo Managed Captain Industries ↓ Company	Payroll Run: Au	g 12th	0 113 da	ays left Send To Execupay		
 Team Company Workflows Benefits 	Review Payroll Run Review the Aug 12th 2022 pa	yroll run. If everything looks good, send it to Execupay.				
▲ Execupay ※ Time Off	All Team Members 8 Needs Re	view	Q Searc	h employees Import		
⑦ Time Tracking	Team Member	Employment Status	Earnings	Deductions		
Documents	Jenkins, Peter	Full Time, Salary	\$1,676.46	\$66.54		
🛗 Calendar	Peter, Valerie	Full Time, Salary	\$1,930.77	\$34.62		
III Reports	Ray, Rachel	Full Time, Salary	\$1,942.31	\$0		
▲ Import ₩ Marketplace	Red, Rory	Full Time, Salary	\$1,153.85	\$0		
	Sanders, Bernie	Full Time, Hourly	\$5,105.60	\$50		
PARTNER SHORTCUTS	Smith, Sally	Full Time, Salary	\$1,545.23	\$137.54 🗿		
A Managed Companies	Steele, Jake	Full Time, Salary	\$4,046.15	\$83.08 🗿		
A Partner Teams	 Tester, Tara 	Full Time, Salary	\$819.23	\$0		
Billing						

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Embedded Payroll via Gusto v2

Get Gusto embedded payroll ready for prime time.

We'll remove a lot of manual steps in the payroll setup process, enhance permissions, add basic reporting, and setup billing in GoCo.

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Ask the Audience

Do you currently submit to E-Verify?



E-Verify

At least **22 states** require some of workforce to be authorized by e-Verify.

It's our **#1 requested integration** by a long shot.

		Department of	Eligibility Ver of Homeland Se and Immigration	curity			USCIS Form I- OMB No. 1615 Expires 08/31/
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Ask the Audience

Have you tried out any of the recipes or automations in our Marketplace?



GoCo Connector Foundations

Adding more triggers, actions, and accessible data to unlock more recipe capabilities!

Gets us closer to an open API.







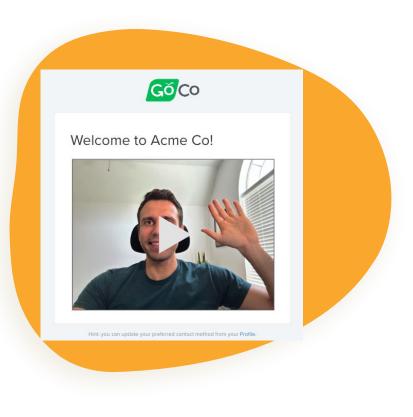
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Onboarding Updates

A richer, more engaging employee experience.

Featuring

- Customizable invite message
- Text message support
- Rich media like emojis & videos







<u>Marketplace</u> Integrations - LMS

Explore GoCo apps, or integrate with your existing apps.

Featuring

- 360Learning

- Lessonly

Welcome to Acme Co, John! Have a great week!	L
Learning Management	+
Congratulations, you now have an account with Lessonly.	
Congratulations, you now have an account with 360 Learning.	360

Ready to Learn More?

Current Clients

Contact your Client Success Manager to learn more!

help@goco.io

New to GoCo?

Schedule a chat with a GoCo expert and we'll buy you lunch! Sign up by February 21st to get a \$25 UberEats gift card at goco.io/winter23





Wrap Up



Flexible all-in-one HR platform.